



Dedicated Services for Diplomatic Entities & International Trade



BBA Dis Ticaret Ltd. Sti., also known as "BBA Trade Company LLC," was founded in September 2023 by a dedicated team with over a decade of expertise in supply chain management and logistics operations, gained through extensive collaboration with diplomatic missions worldwide.

Our objective is to efficiently oversee and streamline the supply chain process for all materials and services required by commercial clients, Diplomatic Entities, International Organizations and expatriates (with their families) who would like to move to Turkey. These needs can be met through sourcing from the local market or by facilitating imports under the tax exemption processes outlined in the 1961 Vienna Convention of the United Nations. Additionally we are capable of supporting commercial clients with their Inward Processing Relief Program requests.

Our team members have gained invaluable expertise in international logistics through their involvement in various assignments across multiple regions globally. This includes countries in Africa (such as Burundi, Djibouti, Equatorial Guinea, Tanzania, Mauritania, Namibia, South Africa, Senegal), Asia-Pacific and the Middle East (including Iraq, Turkmenistan, Russia, Indonesia, Papua New Guinea, China, Afghanistan, India, Sri Lanka), Europe (Greece, Italy, Bosnia and Herzegovina, Germany, the Netherlands, United Kingdom), and the Americas and the Caribbean (USA, Mexico, Paraguay, Brazil, Argentina, the Bahamas).

Through our network of global business partners, we have the capacity to provide any material or service that a commercial client, diplomatic mission, international organization or an expatriate may need including but not limited with following services;

Dedicated Services for Diplomatic Entities & International Trade

SUPPLY CHAIN MANAGEMENT	CONSTRUCTION SOLUTIONS	SHIPPING & INSURANCE SOLUTIONS	RELOCATION SOLUTIONS
Material Supply	Integrated Construction Solutions	International Shipping Services	Relocation Cost Management
Service Supply		Diplomatic Shipping Services	Relocation Logistics
Non-Technical Inspection & Supervision Services		Warehousing	Corporate Relocation Services
Dedicated Procurement Services		Insurance	International Relocation Assistance
		Fine Art Storage Service	Destination Support Services (DSS)

OUR VALUES



Accountability

We take responsibility for our decisions and actions. Furthermore, we acknowledge our mistakes, learn from them, and celebrate our successes.

Commitment

We are committed both emotionally and intellectually to surpassing the expectations of our customers, partners, and colleagues.

Flexibility

We have created a unique and special workplace that thrives with creativity and the freedom of innovation. We listen and remain open to the possibility of new ideas.

Honesty

We exhibit honesty and reliability in every step we take. Every day, we strive to earn the trust and respect of our customers, suppliers, and each other.

Teamwork

In a creative, encouraging, and enjoyable setting, we collaborate with strong passion, enthusiasm, and teamwork.

Our primary objective is to maintain international standards in our operations, with a significant focus on developing strategic business partnerships rather than just a customer relationships.

SERVICES

SUPPLY CHAIN MANAGEMENT

MATERIAL SUPPLY

Our primary objective is to provide accurate and dependable material supply services to international clients who conduct business with diplomatic missions and international organizations, as well as directly with diplomatic missions and international organizations around the globe. Whether sourcing materials locally or internationally, we ensure compliance with the 1961 Vienna Convention's tax exemption procedures to support our clients.

The BBA team's decade-long experience in procurement is the essential factor that enables us to effectively engage with the right suppliers, whether in the Turkish domestic market or from international sources, to precisely meet our clients' demands.

We have successfully finalized our registrations in the U.S. Government's SAM (System for Award Management) UEI (Unique Entity ID) and NATO's NCAGE (Support and Procurement Agency) databases. This accreditation positions us to undertake various international trade activities for clients engaged with U.S. Federal Agencies, NATO, or affiliated diplomatic entities worldwide.

Our Strength:

- Experience in Diplomatic Business & Exemption Procedures
- *Global Coverage*
- *Logistics Expertise*
- *Tailored Solutions*
- *Quality Guarantee*
- *Compliance Knowledge*
- *Efficiency and Punctuality*
- *Cost-Effective Solutions*



SERVICES SUPPLY

The BBA Team has more than a decade of international trade expertise, enabling us to understand and appreciate the imperative requirements of our clients who seek to improve material quality or reduce costs for the successful completion of overseas projects.

NON-TECHNICAL INSPECTION & SUPERVISION SERVICES

Provide supervisors and inspectors to meet your operational needs and ensure customer satisfaction. Our young and ambitious team can support your daily operations by keeping logs, tracking documents, taking pictures, coordinating activities, and helping with translations.

BBA does not offer technical inspection services such as engineering or chemistry. Our commitment is to observe operations and furnish the necessary documentation and media files.

Our services include, but are not limited to, the following:

- **Visual Inspection:** Simple observation and assessment of a product or area.
- **Quality Control Inspections:** Ensuring products meet certain quality standards through visual checks.
- **Document Inspection:** Reviewing paperwork or documentation to verify accuracy and completeness.
- **Inventory Checks:** Physical counting and verification of stock or assets.

These inspections primarily involve observational and verification-based assessments but not technical evaluations.



DEDICATED PROCUREMENT SERVICES

At BBA, we are dedicated to providing exceptional procurement services tailored to the unique needs of our commercial clients. We understand each client's specific requirements and help them create a seamless supply chain process.

Our procurement services are designed to ensure efficiency and effectiveness at every stage. We work closely with clients to assess their needs and develop personalized strategies for sourcing materials, products, or services.



With our global network of suppliers, manufacturers, and distributors, we source top-quality products at competitive prices. Whether sourcing locally or importing, our team ensures a smooth procurement process that meets client requirements and budget constraints. We provide personalized support and guidance throughout the procurement process. From initial consultations to final delivery, we strive to exceed client expectations and build lasting partnerships based on trust and reliability.

In summary, BBA offers top-notch procurement services to meet the unique needs of our commercial clients. Our expertise and commitment to quality help clients create effective supply chain processes, enhancing their success and promoting long-term growth.

INTEGRATED CONSTRUCTION SOLUTIONS

The BBA Team boasts extensive expertise in international construction, particularly in Diplomatic Compound Construction, across diverse global regions. This proficiency has been honed through various assignments in Africa, Asia-Pacific & the Middle East, Europe, and the Americas & Caribbean.



We prioritize collaboration and adaptability to address the complex needs of construction projects, ensuring efficient material procurement and competitive pricing. By leveraging our global network of reliable suppliers, we guarantee access to top-quality construction materials worldwide. With extensive experience in the international construction industry, we ensure the provision and delivery of materials that meet industry standards, client specifications, and local regulations.

Our efficient client request management ensures seamless procurement processes, on-time deliveries, and precise inventory management, facilitating uninterrupted supply chains. We uphold the highest standards of quality assurance, meticulously inspecting every sourced product to meet the stringent requirements of our discerning clientele. With a deep understanding of global market dynamics, we identify emerging trends and seize optimal sourcing opportunities, maximizing value for our clients. Committed to service excellence, we offer personalized support, transparent communication, and efficient resolution of inquiries to ensure client satisfaction.



With a dedicated focus on this objective, the BBA Team is fully prepared to offer significant assistance by employing the **Inward Processing Relief** (Dahilde İzin İşlem Belgesi / DİİB) **Program** for its clients. The “**Inward Processing Relief Program**” is a customs procedure that allows companies to import goods into Turkey with the suspension of customs duties and taxes. This program is designed to encourage economic activity and facilitate international trade by allowing companies to process or transform imported goods without paying duties, as long as the processed products are then re-exported to complete their overseas projects.

INTERNATIONAL SHIPPING SERVICES

We take pride in being trusted partners of International Logistic Networks, allowing us to meet customer demands with top service quality and cost-effectiveness in Turkey and worldwide. This enables us to meet clients' special requirements, such as US Flag (P1 or P2) bookings or door-to-door shipments.



We coordinate cargo pick-up operations from various locations, including EXW points like warehouses, residences, business complexes, port deliveries, third-country deliveries (transit shipments), and industrial free zone shipments. We also manage final deliveries (DDP, DDU, DAP) by handling destination customs clearance and the final delivery as requested.

DIPLOMATIC (SECURE & NON-SECURE) SHIPMENTS

BBA specializes in providing Diplomatic (Secure or Non-Secure) Shipment Services tailored to meet the specific needs of Embassies and Consulates.

We understand the critical importance of handling sensitive diplomatic materials securely and confidentially. We are ready to assist Embassies and Consulates in Turkey with both import and export operations of Secure or Non-Secure Diplomatic Shipments to ensure the highest level of protection and confidentiality for sensitive documents and materials.

We employ state-of-the-art security measures, encrypted communication (especially by using predefined codes instead of origin or destination address details), and adhere to stringent protocols to guarantee the safety and integrity of your diplomatic cargo.

WAREHOUSING

All shipments are stored in secure facilities provided by BBA's reliable partners throughout Turkey, and they are overseen by a highly skilled team. Our partners' warehouses are uniformly equipped with fire protection systems and operate with 24/7 security.

These warehouses offer comprehensive services that encompass receiving, storage, shipping, and inventory management. All storage spaces prioritize safety, moisture control, and temperature regulation, ensuring the optimal preservation of your possessions.



INSURANCE

BBA collaborates with a diverse network of insurance brokers for both 3rd Party Liability Policies and Freight Policies, ensuring the acquisition of optimal coverage at cost-effective rates.

We offer insurance services to meet the needs of our customers and safeguard the reputation of both BBA and our partners. It's imperative to note that an insurance policy is a mandatory component for every BBA operation, encompassing all domestic freight operations without any exemptions.



FINE ART LOGISTIC

BBA is dedicated to delivering outstanding end-to-end logistical services for distinctive art projects, and we attribute this capability to our team's highly skilled and specialized members.

We recognize the significance of not only knowing how to transport art but also understanding and appreciating its essence. Our committed staff engaged in these services genuinely shares a passion for art.



BBA provides unique services customized to fulfill the needs of art studios, art exhibitions, artists, businesses, and individuals in the art world, whether on a local or global scale. Additionally, BBA aims to be your exclusive trusted partner for the secure storage of fine art and asset-class valuables.

All of your inventory is handled exclusively by BBA Team members and protected in our partners' well-designed, 24/7 guarded warehouses equipped with N2 (Nitrogen) gas-based fire suppression systems.

BBA can offer both Private Storage Rooms (minimum 10m² per room) or Shared Storage Service charged by cubic meter according to client's needs.

RELOCATION SOLUTIONS

RELOCATION LOGISTICS

BBA offers both Domestic and International Relocation and Destination support in Turkey and worldwide. We are committed to helping our clients simplify the complex process of transferring individuals from one location to another.

Our focus includes:

- i. Commitment to looking after our clients' interest
- ii. Accurate analysis of budget constraints
- iii. Customized approach for each client
- iv. Careful planning

BBA provides comprehensive and reliable assistance throughout the entire relocation process. This includes expert guidance on the destination, help with legal and administrative procedures, support in finding suitable housing, orientation services, and effective solutions for any challenges that may arise during the relocation process.

Our commitment to clear communication, reliability, and a personalized approach guarantees high-quality service for expatriates and their families. This not only saves them time but also facilitates a smooth adjustment to the intricate bureaucratic landscape of another country and language.

Typical Components of Relocation Solutions



Tactical Components:

- Household Goods Moving

Strategic Components:

- Relocation Assistance Coaching

Strategic Components - As Needed:

- Job search/career coaching for spouse/partner
- Integration/relocation coaching
- Home purchasing assistance
- Temporary housing
- Temporary storage
- Travel for a scouting trip
- Cross-cultural training
- Language classes
- Pet moving

BBA differentiates itself from many other service providers in the Turkish market by offering **complete management of the process, providing clear, concise, and timely communication and paying strong attention** to the individual and family needs.



MOVING & RELOCATION SPECIALISTS

In addition to relocation and destination services, BBA is also capable of providing on-demand door-to-door delivery (haluage) services using a wide range of trucks in various sizes according to the client's needs.

This service offers a seamless and hassle-free experience for clients, allowing them to entrust the entire relocation process to a professional provider, eliminating the need for their direct involvement in the various tasks associated with moving.

DESTINATION SUPPORT SERVICES (DSS)

The BBA team gained valuable experience by working abroad as expatriates. Therefore, we focus on the fundamental needs of expatriates and their families while designing Destination Support Services (DSS).

Our goal is to assist expatriates and their family members in adapting to their new environment. This includes settling into the new area, providing guidance on the new neighborhood, assisting with administrative tasks, offering advice on local amenities, and generally helping individuals adjust to their new surroundings.



This support includes, but is not limited to:

- Orientation & Pre-Arrival Brief
- Airport Pick-Up
- Temporary Hotel and Housing Solutions
- Rental House Search
- School Search
- Settling-In Services
- Private Language Courses
- Legal and Documentation Support
- Healthcare Facility Guidance
- Transportation Arrangements
- Recreational Activity Suggestions

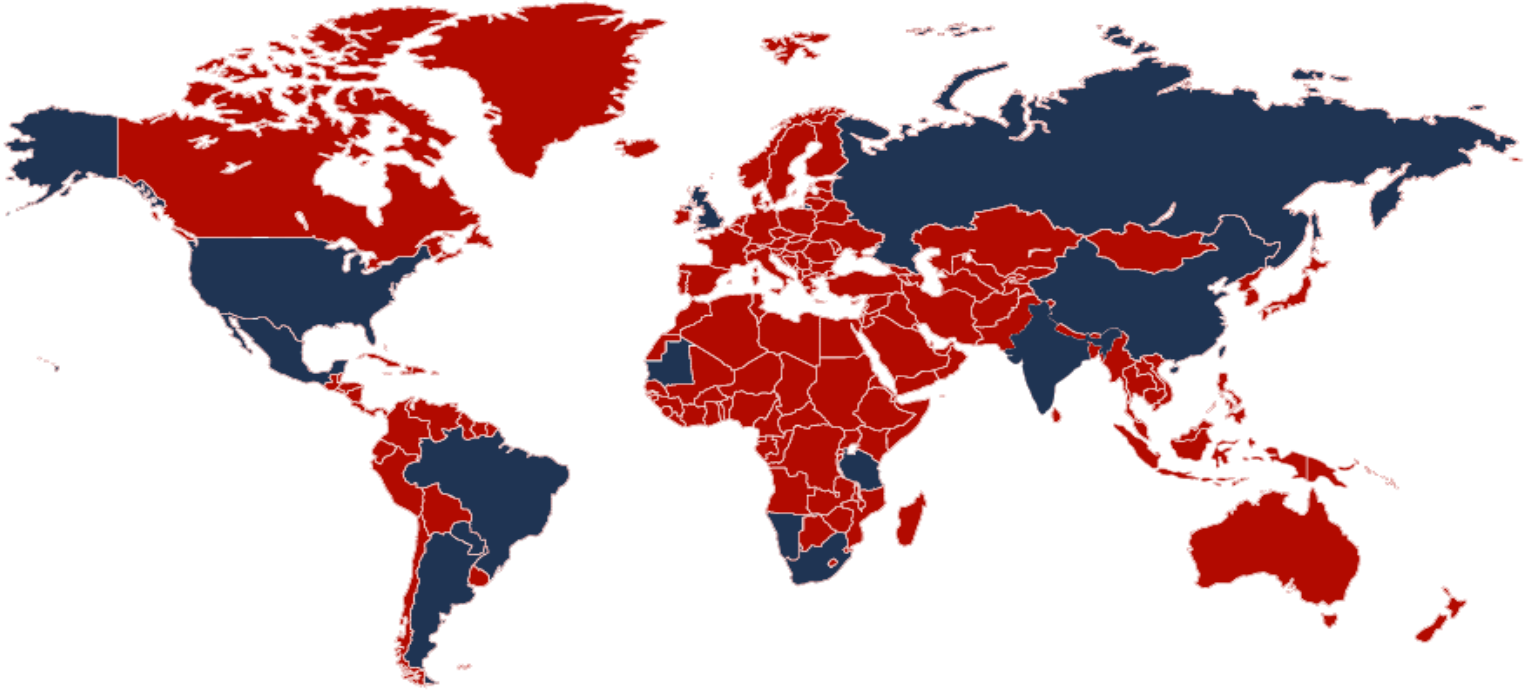
Please feel free to contact us for any inquiries, further information, or comments. We are eagerly awaiting the chance to collaborate with you and meet your needs with unparalleled efficiency and dedication.

PARTNERS & REFERENCES

PARTNER WITH US

BBA International Trade Company stands ready to be your reliable partner in global trade. Our unmatched expertise, strong commitment, and dependable service are the cornerstones of our operations. We look forward to supporting your esteemed organization and fostering long-term partnerships based on trust and mutual success.





BBA/

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